

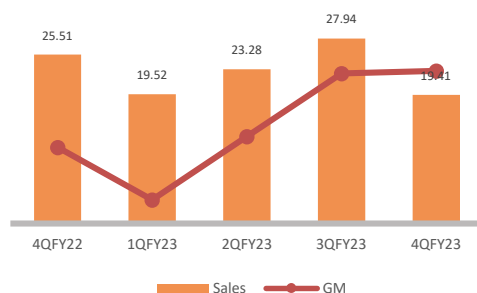
UNITY Result Review - 4QFY23



Tuesday, October 3, 2023

Rupees' millions	4QFY23	4QFY22	YoY	FY23	FY22	YoY
Net Sales	19,412	25,507	23.9% ▼	90,158	82,185	9.7% ▲
Cost of Sales	-15,683	-23,063	32.0% ▼	-78,019	-74,339	4.9% ▲
Gross Profit	3,729	2,444	52.6% ▲	12,139	6,621	83.4% ▲
SG&A Expenses	-346	-364	4.8% ▼	-1,884	-1,385	36.1% ▲
Other Charges	-345	-1,561	77.9% ▼	-7,500	-3,152	138.0% ▲
Operating Profit	3,038	520	484.7% ▲	2,755	3,310	16.7% ▼
Other Income	180	312	42.1% ▼	815	843	3.3% ▼
Finance Cost	-1,244	-551	125.9% ▲	-3,407	-1,664	104.8% ▲
Profit Before Taxation	1,975	281	603.2% ▲	163	2,489	93.4% ▼
Taxation	-582	176	231.1% ▲	404	-52	873.8% ▼
Profit After Taxation	1,392	457	205.0% ▲	567	2,436	76.7% ▼
Earnings Per Share	1.17	0.38	205.0% ▲	0.48	2.04	76.7% ▼
Dividend	0.00	0.00		0.00	0.00	
Bonus	0%	0%		0	0%	
Gross Margin	19.2%	9.6%	9.6% ▲	13.5%	8.1%	5.4% ▲
SG&A Expenses to Sales	-1.8%	-1.4%	0.4% ▲	-2.1%	-1.7%	0.4% ▲
Other Income to Sales	0.9%	1.2%	0.3% ▼	0.9%	1.0%	0.1% ▼
Ex. Gain / (Loss) to Sales	-1.8%	-1.4%	0.4% ▲	-2.1%	-1.7%	0.4% ▲
Effective Taxation	-29.5%	62.6%	33.1% ▼	247.4%	-2.1%	245.3% ▲
Net Margin	7.2%	1.8%	5.4% ▲	0.6%	3.0%	2.3% ▼

Sales (Rs'bn) vs Gross Margin



PAT (Rs'mn) vs Net Margin

